

Attention: Small Business Owners

We have created a unique opportunity for you to meet with buyers from federal, state and local government agencies, as well as large corporations.

Making your business successful means branching out in search of lucrative government contracts and subcontracts from large corporations.

Did you know that 99% of all employment in the U.S. today and nearly 50% of the Gross National Product are generated by small business? Those statistics are why the USF Small Business Development Center, in partnership with the Florida Procurement Technical Assistance Center, are bringing local, federal and state governmental agencies and major corporations together to network, educate, counsel and ultimately, contract, with small business firms.

Partnering for Success: Create your Own Economic Stimulus

The Small Business Trade Conference opens May 5th and includes a day crammed with informative sessions. We will help you arm your business with critical information ensuring greater success.

Contracts: Here and Now

On Thursday, May 6th, we offer opportunities to develop and build strategic supplier relationships. Representatives from all layers of governmental agencies will be on hand to speak with attendees. Large corporations looking for qualified small businesses will also be available to speak about partnerships and business opportunities.

Matchmaking

On Thursday, May 6th, we will once again be offering **Matchmaking sessions**, co-sponsored by the SBA. Small businesses will have the opportunity to meet one-on-one with various government agencies and large corporations. Space is limited, and is on a first come, first serve basis. Sign-up information will be on the web site after April 1, 2010.

Corporate Sponsorship Opportunities

Platinum	\$4,000	Gold	\$3,000
Silver	\$2,000	Bronze	\$1,000

Individual event sponsorships are available

Small Business Sponsorship Opportunities

One Day Luncheon Buffet	\$1,500
Breakfast Break	\$700
Champion	\$500
Refreshment Break	\$350

Small Business Advertising

Get the most out of your tradeshow experience, and advertise your business in our program booklet. This program is distributed to 400 conference attendees!

Business Card Sized Ad \$100

*Register by 2/15/2010 and Business Card Size ad will be free!

Exhibitor Guidelines

In general, most of the tables will be assigned to the purchasing departments and small business liaison officers of large prime contractor corporations and government agencies.

Small Businesses are encouraged to bring their business cards and brochures and walk through the booths talking to the buyers from the large corporations and government. This expo is all about networking with the aim of potentially obtaining large contracts.

The price of an Exhibit Table includes one 6-foot, draped table and 2 chairs. Displays must be Table-Top displays, NO Booths. Please denote on your registration form if you need Internet or electricity, as these are available on a first come, first serve basis and may incur a charge. Exhibitors may ship their exhibit directly to the Conference Center the week of May 3, 2010. Exhibitor break-down will not be allowed prior to 5:00pm. We reserve the right to refuse exhibits that don't meet the objectives of the conference.

Previous Exhibiting Prime Contractors and Government Agencies

CAE USA, Inc.
City of Tampa Purchasing
Defense Supply Center Columbus
Department of Management
Department of Veteran Affairs
EEI Manufacturing Services
Florida Fish and Wildlife Commission
General Services Administration (GSA)
Harris Corporation

Jabil Circuit
Jacobs Technology
Lockheed Martin
Mac Dill Air Force Base
Pinellas County Purchasing Department
Progress Energy
Raytheon Systems Company
SW Florida Water Management District
US Special Ops Command (SOCOM)

Events

Registration & More

Wednesday, May 5, 2010

7:30 am	-	4:00 pm	Registration
8:15 am	-	8:25 am	Opening & Announcements
8:30 am	-	5:00 pm	Seminars (see below)
12:00 pm	-	1:30 pm	SBA Awards & Networking Luncheon
2:45 pm	-	3:45 pm	Small Business Roundtable
4:00 pm	-	5:00 pm	Joint Small & Large Business Roundtable

Thursday, May 6, 2010

7:00 am	-	9:00 am	Exhibitor Set-up
8:45 am	-	9:00 am	Opening & Announcements
8:00 am	-	2:00 pm	Registration
9:00 am	-	4:00 pm	Business Opportunity Expo
11:30 am	-	1:00 pm	Networking Luncheon
1:00 pm	-	3:00 pm	Matchmaking Sessions
5:00 pm	-	6:00 pm	Exhibitor Breakdown

Location

Tampa Convention Center
333 South Franklin Street
Tampa, FL 33602
Phone: 800-426-5630

Accommodations in the Area

Courtyard by Marriott Downtown Tampa
813-229-1100
www.marriott.com

Embassy Suites Tampa-Downtown Convention Center
813-769-8300
www.tampadowntown.embassysuites.com

Hampton Inn & Suites Tampa/Ybor City
813-247-6700
www.tampayborcitysuites.hamptoninn.com

Hyatt Regency Tampa
813-225-1234
www.hyattregencytampa.com

Registration

A registration form is included in this packet. Additional registration forms and up to date conference information can be found 24 hrs a day by calling 813-905-5818 or visiting our website at www.sbdctampabay.com

Seminars (divided into themed tracks):

Beginner's Tracks

- Government Basic Contracting
- Doing Business with Large Corporations
- Veteran's Affairs

Advanced Tracks

- Government Advanced Contracting
- Sorting out GSA Schedules
- Certifying Your Small Business
- Overview of SBIR/STTR Grants
- Proposal Writing

*A full seminar schedule can be found on our website.
All seminars and events are subject to change.*

Hosted by

